

Frequently Asked Questions

MVP Financial has 4 ways for you to submit applications:

1. iGo e-Apps (requires IPIPELINE login)
2. Quick Apps (login required for some carriers)
3. Term Digital Intake Application Form
4. Traditional Paper Applications (available on Digital Intake Form)

iGo e-Apps is a complete electronic application process that allows for e-signatures from the client and the agent.

Some of our carriers provide Quick Apps which is a "Request for Application" and not a full application. These carriers contract with exam vendors like APPs or Exam One or have their own call center that works with your client to complete the application over the phone, online, or at the time of a Paramed exam. You just complete and submit a Drop Ticket with some basic information about your client and what they are applying for. No signatures are necessary until policy delivery, and an MVP Financial Case Manager follows and updates you about the activity from submission to completion.

A Traditional Paper Application may also be obtained from our website. Paper Forms and Applications may be accessed by clicking on our website's Apps & Forms tab or from the Applications Tab on our HOME page.

Do I need to be contracted before submitting an application? <https://www.mvp4me.com/contracting/>

In order to avoid delays in your client's application process, it is a good idea, but not required, to be contracted with a carrier before submitting an application. MVP Financial understands that the ideal situation doesn't always happen in every sale. Some states will allow contracting to be completed simultaneously. If you had a contract with a carrier at one time, but it has been a while since you submitted an application, it's possible that your contract may need to be reinstated. If you are in doubt about your contract situation with a carrier, contact your MVP Financial representative.

How do I get quotes/illustrations? <https://www.mvp4me.com/term/>

You can run your own Term comparisons and GUL illustrations from our website: QUOES >> Term & GUL >> Online quotes (IPIPELINE login required). WinFlex Web is another illustration tool for Permanent coverage that you can access from the Quotes section of our website. You will need to register with WinFlex and create an account to use the illustration tool. Access to WinFlex is not immediate and it may take up to 48 hours for your registration to process.

To request quotes/illustrations direct from MVP Financial, go to: <https://www.mvp4me.com/quotes/>



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How do I know what classification to run for my client? www.mvp4me.com/underwriting/

Use MVP Financial's Underwriting Criteria Questionnaire when you meet with your prospect for the first time. By asking some general health, family history and avocation questions in the beginning, you can head off possible disappointment and keep from wasting your valuable time. Determine the health class by entering the health profile on our Online Quotes or contact MVP Financial for guidance.

We have a dedicated in-house "Tough Case" underwriting manager to help you get to the best carrier for your client the first time! Call us.

How do I check on the status of my cases? <https://www.mvp4me.com/your-team/>

When you submit an application, your designated Case Manager will keep you posted on the progress of your case via email with a case status report.

What Carriers does MVP represent? <https://www.mvp4me.com/carrier-links/>

MVP Financial has contracts with many A+ rated carriers, such as Assurity, Banner, Corebridge, John Hancock, Lincoln, Nationwide, Principal, Protective, Prudential, Securian, and Symetra. A complete list of carriers and products may be found in the Products & Carriers tab on our website.

Where do I find Forms? <https://www.mvp4me.com/applications/>

Forms such as: New Business, Applications, Policy Owner Service, and Agent forms from our carriers can be found by going to the Apps & Forms section on our website, select Application & forms and then click on Paper Apps and Forms. This will require your own IPIPELINE login. They can also be accessed directly from the Applications Forms button on our HOME page.

www.mvp4me.com

1.888.774.4687

Office hours are 8:30 AM - 5:00 PM Central, Monday - Friday